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The Huntsville Wholesale Nurseries.

OCTOBER.

Huntsville, Ala.

9030

1903



FOR THE TRADE ONLY

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. orders requiring 300 trees or more, and not less than 10 of a variety will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

Smason.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.

after a proper shipment by us.

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$6.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list as follows:
Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To porther, unstowers, who wigh to lay in strong the content of the conten days or grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment ill May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

the time the order is made, are expected to stand.

Forms of Payment.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent. to the amount of the bill for the cost of collection.

Grades.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered. GUARANTEE OF GENUNENESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

Acorptance.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will review consideration only when made promptly upon the restored by being thoroughly

25c. to 75c. each.

PACKING.—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

Assortments.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

Caution.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control

Terms.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible.

The Huntsville Wholesale Nurseries.

JESSIE 8. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER.

References: W. R. Rison Banking Company, Huntsville, Ala., and the Mercantile Agencies.

FALL OF 1903 AND SPRING OF 1904.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice.

See Terms and Conditions governing these quotations on another page.

HEIKES HUNTSVILLE TREES.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

KIEFFER PEARS--Two Years, Grafted on French or Japan Pear Seedlings.

	CIPHER.	Per 10	Per 100	Per 1000
Two years, % to 1 inch, 5 to 6 feet, well branched	Fodder			SOLD
Two years, % to 34, 5 to 6 feet, well branched	Folder			SOLD
Two years, 9-16 to 5, 4 to 5 feet, well branched	Follow			SOLD
Two years, 1/2 to 9-16, 4 to 5 feet, well branched	Fondle			SOLD
Two years, 7-16 to 1/2, 31/2 to 41/2 feet, well branched	Foolish	7 2		SOLD
Two years, 3 to 4 feet, more or less branched	Forage			SOLD
Two years, 2 to 3 feet, more or less branched	Foxy	- 100		SOLD

KIEFFER AND GARBER PEARS--One Year, Grafted on French Pear Seedlings.

One year, 5 to 6 feet, not branched	CIPHER.		. 4		Per 100	0
One year, 4 to 5 feet, not branched	Fable				\$70 00 60 00	
One year, 3 to 4 feet, not branched		1			50 00	
One year, 2 to 3 feet, not branched.	. Fartner		17	1	40 CO 30 CO	
m i & Carbon is \$10 man 1000 additional to those						

STANDARD PEARS--Two Years, Budded on French Pear Seedlings.

CIPHER.	Per 10	Per 100	Per 1000
Two years, 3/4 to 1 inch, 5 to 6 feet, well branched Feathe	r		SOLD
Two years, % to %, 5 to 6 feet, well branchedFeeble			SOLD
Two years, 9-16 to %, 4 to 5 feet, well branched			SOLD
Two years, ½ to 9-16, 4 to 5 feet, well branched	2		SOLD
Two years, 7:16 to ½, 8½ to 4½ feet, well branched			SOLD
Two years, 5 to a reet, more or less branched	200	1-1-1	SOLD

VARIETIES-Koonce, Early Harvest, Smiths. Howell, Clapp's Favorite, Bartlett, Duchess d'Angouleme, Seckel, Flemish Beauty, Beurre d'Anjou, Lawrence, Japan Golden Russet, Magnolia, Alamo.

one year, 5 to 6 feet, one year, 4 to 5 feet, one year, 3 to 4 feet, one year, 2 to 3 feet	PEARSOr	The second second second			
ne year, 5 to 6 feet,			CIPHER		Per 1000
	not branched		Fossil	Vi	\$100 00
ne year, 4 to 5 feet,	not branched		Founda		85 00
ne year, 2 to 3 feet	, not branched		Falter		75 00 60 00
VARIETIES-Koon Angouleme, Seckel	nce, Early Har	vest, Howel	l, Clapp's Fa	vorite, Bartlett	t, Duches
	TREES—Or				
FLUI	I INCES—UI	ı marianı	CIPHER		Per 100
wo years, 34 to 1 inc	ch, well branched		Hamme		SOLD
wo years, $11-16$ to $\frac{3}{4}$ wo years. $\frac{5}{8}$ to $11\cdot16$, 5 to 6 feet, well k	oranched,		n	SOLD
wo years 9-16 to %.	4 to 5 feet, well b	ranched	Harron	1	SOLD
wo years, ½ to 9-16, wo years, 7-16 to ½ wo years, 8 to 4 fee	4 to 5 feet, well	branched	Hasten		\$115 00
wo years, 7-10 to ½	et, more or less by	anched.	Haven		100 00 75 00
londike		RICANA VA	RIETIES.		10.00
Volf eSoto		Fores	t Garden nt	Hawkeye Hunt	
L. D. N.	M TREES-				
** IFLU	MI INCES	Jue Tear,	CIPHER		Per 1000
ne vear. % to 3/. 5	to 6 feet, not bran	ched.	Helmet		2 01 1000
me year, ½ to ¾, 5 ne year, 9-16 to ½, 4 me year, ½ to 9-16, ne year, 7-16 to ½, 5 ne year, 3 to 4 feet me year, 2 to 3 feet	to 5 feet, not bra	nched	Heater		
ne year, ½ to 9-16,	4 to 5 feet, not bra	branched		NOT	FOR SAL
ne year, 3 to 4 feet	, not, branched	DI MILCHEU	Horton		
ne year, 2 to 3 feet	, not branched		Hollow		
londike Volf	Stoddard	Fores	st Garden	Hawkeye	
DeSoto	Weaver	Wya:		Hunt	
PLI	UM TREES—	one Year.	. UN MATIA		Day 1000
ne vear. 3/ to 1 inc	h, 5 to 6 feet, well	branched			Per 1000 \$150 00
ne year, 34 to 1 inc ne year, 11-16 to 34,	5 to 6 feet, well b	ranched	Letter		135 00
ne year, % to 11-16, ne year, 9-16 to %,	4 to 5 feet. well br	anched	Limber		125 00 110 00
ne year, ½ to 9-16,	4 to 5 feet, well br	anched.	Limpid		80 00
ne year, ½ to 9-16, one year, 7-16 to ½, 3 one year, 8 to 4 feet	more or less brai	re or less brai	Liouor		70 00 65 00
ne year, o to 1 toet		ENTAL VA			00 00
bundance (Botan)	Climax Red	June (Red Na	agate) Wick	son Burbank	Gonzale
ottawattamie	Wild Goose	CKASAW V. Poole	ARIETIES.		
СНЕ	ERRY TREES	-Two Yo	ars. On t	Mahaleb.	
- 11			CIPHER		Per 100
	1 inch & up, 5 t	o 7 feet, well b	ran'dOmen		\$200 00
Sarly Richmond,	34 to 1 inch, 5 to	6 feet, well b	ran'd Object		200 00
ladimir	9-16 to 5%, 4 feet	and up, well b	ran'd Octave		180 00 165 00
yehouse aldwin,	½ to 9-16, 3½ fee	tand up, well	bran'd.Office		140 00
	34 to 1 inch, 5 to 5 to 34, 4½ to 5; 5 to 34, 4½ to 5; 4 feet ½ to 9-16, 3½ feet 3 to 4 feet, bran 2 to 3 feet, more	or less bran	chedOrder	18 1 X 25	125 00 100 00
. Montmorency,)	No. 12 7 7 7 19 19 19 19 19 19 19 19 19 19 19 19 19			
stheimer, Suda,	1 inch and up, 5 $\frac{3}{4}$ to 1 in. $\frac{41}{6}$ ft	and up, well	bran'd Oblige		\$200 00 200 00
Inglish Morello. Vragg, Manger,	% to 34, 4 ft. an	d up, well bra	n'd Obscure		180 00
Iontmorency Ord.,	34 to 1 in., 4½ ft 5/8 to 3/4, 4 ft. and 9-16 to 5/8, 3½ ft. 1/2 to 9-16, 3 ft. a 3 to 4 feet, bran	and up, well br	oran'd Observe		165 00 140 00
erry (Ea. Russ.),	3 to 4 feet, bran	ched	Ocean		125 00
hirty Days. arly Morello,	2 to 3 feet, more	or less branc	hedOrbit		100 00
CH	IERRY TREE	S-One Y			
	5/ to 3/ well her	nebed	CIPHER		Per 100
one year, 4 to 5 feet one year, 3 to 4 feet one year, 2½ to 3 fe one year, 2 to 2½ fe one year, 1 to 2 feet	, 9-16 to %, well bra	ranched	Palina	1 2 10 2	\$150 00
ne year, 21/2 to 3 fe	et, ½ to 9-16, well	branched	Panel		125 00
ne year, 2 to 21/2 fe	et, branched	hehed	Parade		115 00 65 00
ne year, 1 to 2 lees yehouse	Suda	Mont	morency (Ord.)) Ostheimer	. 00 00
arlyiRichmond	English Morelle			Wragg	

PEACH TREES—On Peach. Leading Varieties.

Our Peach trees are budded on seedlings grown from Tennessee and Alabama natural pits They are free from aphis, Root-Knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produce a well-matured and small-sized trees. The land upon with clour peach trees are grown with especial reference to the Southern trade, where medium or small sizes are mostly wanted. The San Jose Scale, Yellows and Rosestte are unknown in this section, and we have been careful not to bring in any buds from affected localities.

		CIPHER.		Per 1000
Twelve to eighteen in	ches, little if any bran	nched		20 00
		anched Render		25 00
		Resource		30 00
		any branched Reserve		85 00
3½ to 4½ feet, 7-16, to	, more or less branch	ed		87 50
Four to five feet, 1/2 t	o 9-16, branched.			40 00
Four to six feet, 9-16 t	0 %, branched, No. 1.,.	Rather		45 00
Five to six feet, % to	4. branched, extra	Ransom		50 00
Five to seven feet, ex	era, % to linch, branc	ehedRancor		50 00
Admiral Dewey Alexander Angel Beer's Smock Belle of Ga. Carman Crawford's Late Champion Colon Elberta	Emma Early Tillotson F. St. John Family Favorite Fitzgerald Globe Greensboro Gov. Hogg Heath Cling Honey	Hiley (Ea. Belle) Imperial Lemon Cling Mamie Ross Mountain Rose Matthews Beauty Old Mixon Free Pallas Picquet's Late Reeve's Fayorite	Red River Salway Stump the World Slappy Sneed Stinson's Oct. Triumph Victor Waddell	ı ,

BUDS.

Orders will not be accepted for less than two dollars' worth of Buds, and if required in less quantities than one hundred of a variety, double the hundred rates will be charged.

Orders for Buds can be made upon us with confidence. We take especial pains to keep all our sorts pure, renewing frequently from bearing trees.

Special prices will be given on orders of 5,000 or more of leading varieties.

	CIPHER.	Per	100	Per 1000
PEACHES-Leading varieties	Yedder	. \$	30	\$1 25
PEARS-Kieffer. Garber, LeConte, Golden Russet	Yellow_	01	30	1 50
CHERRIES-Leading varieties	Yelping		50	2 50
Plums-Leading varieties	Yuma		30	1 50

Inspector's Certificate.

This is the nurserymen's paradise. There are no injurious insects on nursery stock,--no slugs on pears, no aphis on cherries, plums, nor peaches, no San Jose Scale, Root-Knot, nor Crown-Gall on anything. There are some borers in peach roots; but everybody knows how to get them. We have inspector's certificate showing our nurseries to be free from San Jose Scale and other pernicious insects.

Huntsville Wholesale Nurseries. The

The Nursery Tract comprises 1021 acres, of which 700 acres are now planted in Nursery Stock. In addition to the houses used for nursery purposes and the houses occupied by the superintendent and his assistants, there are twenty-six cottages on the place occupied by the workmen. The cottages are located on the outside line of the nursery tract, separated as widely as possible. The number of hands employed vary from 80 to 150, dependent upon the season of the year. The number of trees now growing in these nurseries are as follows:

155,600 Kieffer Pear Grafts, two years, 55,00 Pears, 2 yrs., budded, ass'd varieties, 40,000 Plums, two years, (Americana) 415,000 Cherries, two years, 345,000 Kieffer and Garber Pear Gfts, 1 year, 65,000 Pears, 1 yr, budded, assorted varieties, 90,000 Plums, one year 315,000 Cherries, one year,

510,000 Peaches, one year,

1,250,000 June Budded Peaches

550,000 Peach Seedlings, in dormant bud.

65,000 Pear Seedlings, in dormant bud 240,000 Marianna Stocks, in dormant bud, 450,000 Mahalebs, in dormant bud,

75,000 Pecan Seedlings, one year,

HEIKES-BILOXI NURSERIES CO., Biloxi, Miss. 560 Acres.

175,000 Roses, 1 yr, grfts, buds and own roots, 150,000 Rose Stocks, in dormant bud, 7.500 Pecans, grafted and budded,

125,000 Pecan Seedlings, 1, 2 and 3 years, 20,000 Magnolia, grandiflora, 1 2 and 3 years,

477,500

HEIKES-BILOXI NURSERIES CO.,

BILOXI, MISS.

Address all correspondence on business with these Nurseries to W. F. HEIKES, Manager, Huntsville, Ala.

On stock grown at Biloxi, the freight is to be paid from there by the buyer. The prices of boxing and baling to be added to quotations. Terms and conditions are the same as for the Huntsville Wholesale Nurseries.

On orders sent in by Northern customers for Spring delivery we will pay freight to St. Louis and hold in cold storage there until wanted. We deliver to transfer companies and the cost of drayage will follow as advance charges, or be added to the bill.

We have a very fine stock of Roses at Biloxi this year, especially in the Hybrid Perpetuals Mosses, Crimson Rambler, Marechal Niel and Climbing Perle des Jardins.

The No. 1 plants will have three or more branches and will be cut back to 18 or 24 inches. The roots are very fine.

We make a grade of Roses called No. 1½. This grade will be made np of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and make a very nice grade for mailing.

The plants under No. 1½ we class as No. 2. We recommend them for transplanting. The tops of these will be cut back to two or three inches.

ROSES.	1		Own	Rosette.	Robust. No. 11/2	Rocket. No. 2
Very Fine.	Buds.	Grafts.	Roots.	Per M \$80	Per M \$60	Per M \$25
HYBRID PERPETUALS.						
Anna de Deisbach	1040	440	60	1150	490	
Baroness Rothschild	1850	1020	860	1240	1730	760
Baron Prevost	24. 36		265	The Explorer of the	25	240
Clio	880		3790	550	1900	2220
Coquette des Alps	1110		J. 100	290	820	
Caroline de Sansal	A A		280	60	200	. 20
Countess of Oxford	1010		80	700	180	210
Charles Lefebvre			140	19	20	110
Comte de Paris			250		50	200
Eclair			90	- Tra (4 #16)	20	70
Fisher Holmes	570	The state of	-00	430	110	40
	910		1810	510	770	530
François Levet	7360	500	1010	6660	1200	000
Gen. Jacqueminot	1000	900	420	70	80	270
Glorie of Lyonnaise	620	1 2	420	470	150	410
John Hopper	360			280		10
Jubilee	300	***	00	400	70	10
Lady A. Hill	000	-	90	700	200	90
La Reine	800		350	700	390	60
La Rosiere	2	S	80			80
Louie Van Houtte	640		150	510		280
Margaret Dickson			290		120	170
Marie Bauman	600	-	180	350	350	120
M. P. Wilder	350	400		350	-	
Magna Charta	390	2	580	440	530	
Mad. Chas. Wood			240		240	
Merveille de Lyon	1400	710	50	520	1120	520
Mad. Gab. Luizet	690		90	440	250	90
Prince Cam. de Rohan	870	2 Thursday		800	70	5-01-5-5-5-5
Paul Neyron	2190		900	1660	1430	
Ulrich Brunner	1170	470	630	1030	950	290
Vicks Caprice	12		200	60	50	90
MOSSES.	113	LA SHIELD S				
Blanche Robert			880	10	160	710
			210	14 1 15 13 3 V 12	40	170
Comtesse of Murinais		- T	400	40	120	240
	780		300	170	310	300
Crested Moss			200	30	160	110
Capt. John Ingram	470	***	100	100	370	100
Glory of Mosses		000	100	1020	480	150
Gracilis	770	880	6210	1220	1490	
Henry Martin						3500
Luxemburg	***	100	610	150	360	150
Perpetual White Moss	100		000	100	1 100	100
Salet	530	S	200	400	170	160
White Bath			300		***	300

HEIKES-BILOXI NURSERIES CO, == Continued.

ROSES. Field Grown. Very Fine.	Buds.	Grafts.	Own Roots.	Rosette. No. 1 Per M \$80	Robust, No. 1½ Per M \$60	Rocket. No. 2 Per M \$25
MISCELLANEOUS.	1,000				201 11 400	101 21 420
			1180	90	160	
Agnes E .Carman			10011765-15	600	280	990
	CONTRACTOR OF THE PARTY OF THE		50	and the same of th	50	
Capt. Christy		****	50	-	30	50
Cl. K. A. Victoria		***		250	130	
Cl. Clothiide Soupert.			710	360	140	10 210
Cl. Meteor	970			730	200	40
Duchess de Brabant		1777	420	190	90	140
Etoile de Lyon		4	120	190	80	
Empress of China			140	100	40	***
Hermosa			140	70	70	***
Harrisons Yellow		Land State of the land	790	200	240	350
Mad. George Bruant			200	200	90	200
Marechal Niel		2250		1300	1200	2(0
Mad. Mason			are	60	10	20
Perle des Jardins		- 100	5.30	00	100	100
Pink Rambler			380	880	The state of the state of the state of	100
R. M. Henrietta				200	20	
Solfaterre			190	60	180	
Victor Verdier			50			50
Woodland Marguerite			480	150	160	160
Wm. A. Richardson			60	60		
W. H. D 1.1	Control of the second	AND THE RESERVE	1200	1200		***
white Kambler	The state of the second		2,000	1200		

MAGNOLIA GRANDIFLORA.

Field Grown, 6 to 12 inches	CIPHER.	Per 100
Field Grown, 12 to 18 inches	Marble	\$10 00 12 50
Field Grown, 18 to 24 inches		15 00 20 00

LIVE OAK

	LIVE UAIN.	
	CIPHER.	Per 100
One year, 4 to 5 feet		25 00
One year, 3 to 4 feet	Native	20 00

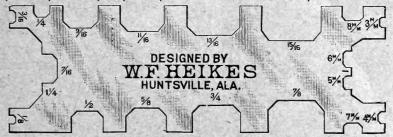
PECANS--Best Grafted or Budded Paper Shell Varieties.

	CIPHER. Pe	r 100
One year, 3 to 4 feet		85 00
One year, 1 to 2 feet		75 00 35 00
Pride of the Coast. Stuart	Russell Taylor	

SEEDLINGS, Selected Nuts—1 to 2 feet, \$15 per 100; 2 to 3 feet, \$25 per 100.

Per Orders will not be accepted for less than \$5.00 worth of these Pecans, unless included in order for other trees.

NURSERYMEN'S CALIPER--% SIZE.



This is the most practical Caliper in use for grading trees. It is made of steel brass handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$3.60; 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to

W. F. HEIKES, Manager, Huntsville, Ala.

Unsolicited Testimonials.

KANSAS, April 13, 1903--"The trees were all in fine shape. Your trees have finer roots than any I have ever got of anyone else."

NEBRASKA, April 11, 1903.—"I send draft for \$200. Will send balance soon. The cherry trees are the best I ever bought."

Kansas, Mo., April 8, 1903.—"The roses arrived in good condition and much better than we had anticipated; in fact they were more than satisfactory."

IOWA, April 6, 1903.—"The plums received and in very good order."

WISCONSIN, April 4, 1903.—"We note your shipment of the third box of plums as ordered. We received the other two boxes all right and the same are O. K."

KANSAS, April 4, 1903--- "Box trees received. Never saw better cherry and pear. Regret you could not furnish all the stock we wanted."

MISSOURI, March 4, 1903.—"I have already bought of———————————, but would much prefer your trees if I had known I could have got them."

TEXAS, February 19, 1903---"The trees we got of you were the best of that grade that I ever saw. Every one was more than pleased."

GEORGIA, January 10, 1903—"The trees arrived on last night's freight. We opened them up this morning and found them in good condition—in fact we think it as nice a lot of trees as we have ever seen. We were pleased with the shipment."

GEORGIA, February 7, 1903---"The people here in this locality are highly pleased with your trees."

MISSOURI, January 4, 1903---"The car load of trees we got of you last Spring grew finely."

GEORGIA. March 27, 1903---"All who have seen the trees we bought of you this season pronounced them to be as fine a lot of trees as they have ever seen. We do not want you to think we are given to flattery too much, but we did not see any trees that were shipped to this point that in any way compared with them."

IOWA, March 16, 1903--- "Your goods arrived to-day and are all O. K."

GEORGIA, Jan. 2, 1903 .- "I found the trees very fine."

TENNESSEE, Jan. 5, 1903.—"I have bought trees for my orchards the past few years from many different places, and I find those received from you superior to any others."

Georgia, Dec. 29, 1902.—"Trees came to-day and they are a fine lot. Enclosed find \$60 to pay for them."

Texas, December 22, 1902.—"This finishes your delivery at this place and everybody is well pleased with the trees. All say the trees came in the best shape they ever saw before from anywhere. I think I can sell more for you next year than I did this."

TEXAS, Dec. 10, 1902.—"All our customers are well pleased with the peach trees. They are the finest ever delivered here."

DELAWARE, July 9, 1902.—"Years ago I sold a lot of your Japan Plums. They are giving us splendid results. Please quote me prices."

Iowa, June 30, 1902.—"I am very sorry you are sold out of peach trees. I would like to have had some more like I got of you last Spring. They gave the best satisfaction of any trees I ever sold."

NEW JERSEY, June 3, 1902.--"It seems to me you must put a dressing on your trees to give them a nice color. Is my idea correct?"

ILLINOIS, March 24, 1902.--- 'The stock came to hand and opened up all right, and was well pleased with the stock."

MISSOURI, March 22, 1902.—"Been buying trees of you occasionally for 20 odd years and never received a bad lot. Wonder how you can produce such uniformly fine roots."